# Silvina Sanca

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## PROFILE

Public Accountant & MBA with experience in management accounting with a great interest in the area of controlling, finance and banking, where I can use my analytical and critical thinking skills. I am a person with organizational and planning skills. I can adapt easily to changes and to interact and work with different work groups. I am a persevering person and work to achieve the proposed objectives.

#### EDUCATION

Oct 2018 – Feb 2020 Master in International Management and Management of Technological Innovation (MBA Full Time). La Salle - Ramon Llull University. Barcelona, Spain.

Stage International (Jul-2019): "Doing Business in China" in School of Management, Fudan University Shanghai.

Mar 2017 – Dec 2017 Ontological Coaching Degree. School: Escuela de Formación de Líderes. Buenos Aires.

Mar 2011 - Dec 2014 Accountant Degree. UADE. Buenos Aires, Argentina.

#### EXPERIENCE

Mar 2020 – Now Accenture, Buenos Aires. Consulting services, technological services, and outsourcing

**Corporate Development & Transaction Services ("CDTS") Senior Analyst:** Provide costing, pricing and financial deal shaping support to all large and complex opportunities, from consulting and outsourcing client deals in North America. Ensure accuracy in financial evaluation and compliance with external (GAAP) and internal requirements. Responsibilities: Financial analysis, Pricing, Budget and forecasting, Business case creation, Financial Advisor.

Nov 2018 – Mar 2019 Bioo Education. Barcelona. Start-Up: Innovation & Sustainability. Education

**Sales and Marketing Representative:** Commercial Area. Prepare materials for events, speak with clients and monitor sales. Prepare workshops with clients and showcase Bioo's educational products in events and dedicated centers. Manage social media. Marketing department. Direct report to CMO and CEO.

Oct 2015 – Sep 2018 Accenture, Buenos Aires. Consulting services, technological services and outsourcing

**Client Financial Management Analyst:** Client: Google. Offer management services, analysis and global financial advice from the beginning phase until the end of contracts in the areas of compliance of US GAAP, local regulations and applying internal controls (audits). Budgeting / forecasting / reporting, loss and profit management of contracts and advisory services (Management Control & Project Management). Organize corporate events & Team Buildings

Feb 2014 – Jul 2014 Exxon Mobile, Buenos Aires. Oil and Energy Company.

**Upstream Controller Trainee:** Evaluation of the cost structure, calculation of royalties and annual oil revenues and tracking of billed costs.

### LANGUAGES

 Castellano:
 Native.

 English:
 Advanced. CAE Exam (C1 Level)

 Jan – 2015 – Aug – 2015: Academic Exchange. Intensive English course in Brighton, UK (Advanced Diploma in International Communication EF).

 Italian:
 A1

### COMPUTER AND TECHNICAL KNOWLEDGE

SAP Experience & Salesforce. International Certified Coaching from International Coaching Community. Digital Transformation Program – ADEN Business School. Data Analytics course in Coder House (3 months) Apr-21 to Jun-21. Organization and Protocol courses.